Kyte Baby

Company Details

Kyte BABY is an online baby clothing store that sells baby pajamas, bamboo baby sleep bags, and layettes.

Industry: Apparel
Company Size: 50
Location: 1100 Pamela Dr, Euless, TX 76040

Customer Challenge

The customer approached us with a specific requirement for reliable internet connectivity for their Exotec Skypod system. This system, a state-of-the-art automated storage and retrieval system (ASRS), heavily relies on robotics in warehousing operations. Given the critical nature of their operations, the client needed one dedicated internet circuit for the robotic system and another independent circuit for their connected offices. It was essential that each circuit could failover to the other, ensuring continuous operations even in the event of an outage. The operational criticality of their setup called for a specialized solution.

Our Approach

Collaborating closely with the Exotec team, we initiated a project to provide a tailored and robust network infrastructure. We installed two completely independent 500Mbps/500Mbps Internet circuits for maximum redundancy and guaranteed uptime. To further support the client's needs, we designed and deployed a broad-scale Wi-Fi setup throughout the premises, integrating 50 Wi-Fi access points into the LAN wiring. This meticulous setup ensured optimal coverage across both the warehouse and office locations. Our solution included Wi-Fi Management and Support services, covering equipment warranty and monitoring for each access point.

Key Deliverables

- High-speed 500Mbps/500Mbps Internet Service with two independent circuits ensuring redundancy

- Installation and setup of 50 Wi-Fi access points across the premises

- Turnkey warehouse and office AP installation for 25 Access Points in each location

- Wi-Fi Management and Support Services covering equipment, warranty, and monitoring for each access point

Outcomes

Our tailored solution ensured that the client had fully operational circuits and access points well before they initiated testing for the Exotec system. This timely and efficient setup not only met, but surpassed the client's expectations, positioning us as a reliable partner. BelWave's flexibility as a small business allowed us to get the system up and running in weeks. This is a stark contrast to larger competitors like AT&T, who could not provide even an estimate without a pre-signed agreement, and would have likely required upwards of 90 days for completion. The success of this project underscores our ability to provide timely, efficient, and reliable services, outpacing even our biggest competitors in meeting and exceeding client needs.

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